

# The Landscaper

Lawn Care & Garden Newsletter  
for TerraLink Horticulture Inc.

## Alert!

European Chafer Beetle  
destroying lawns!!!!  
(see reverse for use of  
biological nematodes to  
control the pest)

Landscape Advisor  
April 2010

With Warmer Spring Weather:

## Change of Focus

With warmer weather on the way it is time to finish up with Moss Control and Liming and turn our attention to the next season of activities. If natural control of weeds or insects are on your agenda, you will find information in this Advisor for those needs. If you need more information on products like Neem and Corn Gluten please give us a call or search the world wide web which has a lot of information on these topics.

The following are our Landscape Program spring highlights:

### 1. Overseeding

The next few weeks are ideal for overseeding to get the desired cultivars you prefer into lawns and parks that have wild species take-over. Richardson Seed, Overseeding Mix is a great product designed specifically for this purpose. Apply at 5-7 lbs/1,000 sq ft. Bag sizes: 22.7kg, 10kg and 5kg.

### 2. Fertilizing Gardens and Landscape Areas

Create healthy, hardy growth by treating ornamentals, shrubs, small trees and broadleaf evergreens with a balanced fertilizer like:

#### Organic or Natural Source

- TerraLink 7-4-7 Organic Formula. Apply 10-15 lbs/1,000 sq ft \$38.50/25kg.

#### Organic Based

- TerraLink 10-10-12+S+Mg+Zn+B Complete Formula with 70% Organics. Apply up to 10 lbs/1,000 sq ft. \$24.00/bag.

#### Conventional Source

- TerraLink 18-18-18 with 50% Stabilized N from U Flexx. See back page for more on stabilized N. Apply at 5-6 lbs/1,000 sq ft. \$28.00 /25kg bag.

### 3. Lawns and Top Growth Formulas

Plan to have enough inventory choices to meet your customers needs for organic or conventional sources. Your spring season options for playgrounds, lawns and turf include:

#### Organic or Natural Source choices

- Groundskeepers Pride 10-3-3 + Iron. Apply at 10 lbs/1,000 sq ft. \$38.50 / 25kg bag.
- Amaizeingly Green Products. Apply at 10 lbs/1,000 sq ft. 18kg bags.

#### Organic Based

- Rich Grow 12-3-6 with 55% organic base. Apply at 7 lbs/1,000 sq ft. \$30.75 /25kg bag.

#### Conventional

- Rich Grow Spring Formula 23-3-23 with 55% Stabilized N from U Flexx. See back page for more on stabilized N. Apply at 4 – 4.5 lbs/1,000 sq ft. \$30.00 /25kg bag.

### 4. Vegetable Gardens and Flower Beds

You always start by first developing good roots and a strong plant. If needed you can finish the season with additional nitrogen for top growth or fruit sizing. If you use organic nitrogen sources give them enough time to be available when needed. By not overfeeding nitrogen you get balanced growth and a healthier plant that is not as susceptible to insects and diseases.

#### Organic or Natural Sources:

- TerraLink 7-4-7 Organic formula. Apply 10 – 15 lbs/1,000 sq ft. \$38.50/25kg

#### Organic Based

- TerraLink 10-10-12+S+Mg+Zn+B Complete Formula with 70% Organics. Apply up to 10 lbs/1,000 sq ft. \$24.00/25kg bag.

#### Conventional

- Vegetable gardens use TerraLink 8-24-24 in 25kg bag at \$19.60 each. For Flowers use Dogwood Brand All Purpose 6-8-6 in 20kg bag. \$16.00 each.

## Amaizeingly Green

10-0-0 Weed & Feed	\$ 37.95/18kg
8-1-1 with Neem	\$ 41.95/18 kg
9-1-1 with Kelp	\$ 38.95/18 kg
Liquid Corn Gluten	(ask for price)

Available now at  
TerraLink in  
Abbotsford  
and Roddick  
Fertilizers  
in Ladner  
locations!

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For Landscapers, Parks and Turf  
Maintenance

## Developing Our EARTH LINK Program

TerraLink is soft launching our Earth Link program this year. You have already seen changes to our program with new emphasis on Organic, Natural Source and Organic Based products to complement our Conventional fertilizer products. Earth Link is a concept that includes a complete product line that suits the Landscaper's needs yet features a high level of environmental accountability. This is actually more difficult to do than it sounds as the choices for ingredients and products in the organic and natural trade are not as plentiful as one would expect.



When fully developed, Earth Link will include support information for the TerraLink customer pertaining to product content, application, expected release, weather reaction, and when available, commentary on environmental footprint. On the business and marketing side, Earth Link will include vehicle or yard signage, advertising and statement stuffers. The Landscaper will benefit by creating awareness that your business is progressive and chooses environmentally beneficial products when there is a choice.

We think Earth Link is a great idea. We hope you will too.

**ALERT!**

## European Chafer Beetle Infestation

This nasty grub that infested Vancouver to New Westminster is now in Delta and is spreading. Raccoons, skunks and birds love to dig them up and eat them, which makes the damage really bad.



### Control with Beneficial Nematodes:

These nematodes do not attack plants but search out the beetle grubs, leatherjacket grubs, black vine weevil grubs and more. Two species are important: Steinernema for cool soils through April and Heterorhabditis for warmer soils in May. Both come in packages of 50 million and treat 100 m<sup>2</sup>. Apply by watering in with watering can or spray equipment. Beneficial nematodes are safe to use, fast and effective. Pre-ordering is important. Call us today at 604-864-9044.

### Intelligent Fertilizers

## The Scoop on UFlexx and Umaxx Stabilized N

Stabilized N is a relatively new term. This conventional fertilizer product has stabilizers that keep it from leaching, volatilizing and help prevent denitrification. UFlexx, and it's stronger/longer lasting sister product Umaxx are premium stabilized N products that are used as a nitrogen component in blended fertilizers. Used in professional turf, landscape, lawn and parks care, they are available in both dry granular and liquid fertilizer products. Stabilized N helps the environment by allowing reduction in application frequency and improves efficiency in N consumption. In the long run you use less, get less surge growth and cut less often!

Did you miss our Spring  
Mini Catalog Landscaper  
Edition?

To obtain additional  
copies please call  
us or email your  
request to lisa@  
tlhort.com.



### Handy Tools

## Landscapers Equipment

NEED A SPRAYER? TerraLink has a variety of Backpack, Hand Held and Skid Mounted sprayers sold at good prices. Try a Flame Weeder! Here are a few examples: (You can search our website ([www.tlhort.com](http://www.tlhort.com)) by code number for photos and descriptions).

### 1. Backpack Sprayers

- Back Pack Sprayers Economy model 15Liter, Pistol, incl. nozzle & repair kit. \$39.99 each.
- Durable high quality model 4 Gal SPI-4 model \$179.00 each.
- Durable high quality with Agitator 4 Gal SP0-501 model. \$199.00 each.

### 2. Quick Corp Sprayers

- Quik Corp Mini Skid Mounted Sprayer 100L tank. 12 volt pump. Was \$2,986.00, now \$1,900.00 each, code # 6035235 3.

### 3. Mankar Spray Applicators

High quality, very durable sprayers that last.

- Mini Mantra handheld ultra low volume sprayer. Very popular. Was \$550.00, now \$400.00, code # 6025100.
- Mankar-P wheeled sprayer, 12-20 bandwidth, ultra low volume. Great machine! Was \$1,700.00, now \$999.00, code # 6025700 4.

### 4. Red Dragon Flame Weeders

Flame Weeders for the Organic Landscaper. These units are easy to use and avoid the use of sprays.

- Red Dragon Handheld Torch 100,000 btu incl. squeeze valve. Was \$145.00, now \$94.00, code # 6069121.
- Red Dragon Handheld Torch 500,000 btu incl. squeeze valve. Was \$189.00, now \$109.00, code # 6069120.